

Closing the Value Gap: 90-Day Action Blueprint

Your Value Gap Assessment identified where your operating model is leaking value across the full strategy delivery lifecycle. **Now it's time to decide what happens next.**

The goal is not to fix everything at once. The goal is to identify the ONE operating model improvement that would create the biggest measurable business value in the next 90 days and build momentum from there.

Step 1: Identify Your Biggest Value Leak

Based on your assessment, what is the single biggest issue slowing strategy delivery inside your organization today?



- Slow decision-making
- Too many competing priorities
- Constant firefighting and rework
- Spreadsheet/manual reporting chaos
- Lack of visibility into value and outcomes
- Poor executive alignment
- Resource overload and capacity constraints
- Tool fragmentation
- PMO credibility and influence challenges
- Difficulty prioritizing investments
- Teams are busy but outcomes are unclear
- Other: _____

Step 2: Define the Business Consequence

What are these issues causing inside the organization today?



- Delayed initiatives and slower time-to-value
- Increased costs and inefficiency
- Burnout, overload, and frustration
- Poor investment decisions
- Reduced business agility
- Executive frustration or lack of confidence
- Low visibility into priorities and value
- Rework and duplicate effort
- Missed strategic opportunities
- Other: _____

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If nothing changes in the next 12 months, what happens?

Step 3: Identify the Capability That Needs the Most Attention



Which capability area should be strengthened first?

- Strategy alignment and prioritization
- Governance and decision-making
- Portfolio management and flow
- Delivery execution and controls
- Value measurement and KVIs
- Team capability and leadership
- Technology and tooling
- Change management and adoption
- Reporting and visibility
- Other: _____

Step 4: Define Your 90-Day Outcome



If you could improve ONE thing in the next 90 days, what would create the biggest measurable business value?

- Faster decisions
- Better prioritization
- Reduced work in progress
- Less firefighting and rework
- Improved executive confidence
- Better visibility into value
- Cleaner and simpler reporting
- Improved delivery predictability
- Better adoption and alignment
- Reduced manual effort
- Other: _____

Step 5: Define Your First 3 Actions



What are the first three actions required to get started?

1.
2.
3.

Step 6: What Support Would Help You Move Faster?

Every organization is in a different place. Which type of support would help you accelerate results most effectively?

The organizations that accelerate strategy delivery take action while insights are fresh.

- Executive coaching and accountability
- Operating model redesign guidance
- Team capability development and training
- Software selection and optimization support
- Portfolio prioritization support
- Change management guidance
- Hands-on implementation expertise
- Peer support and implementation coaching
- A proven framework and roadmap
- Other:



What is ONE action you will commit to taking in the next 7 days?
